

**BOARD OF TRUSTEES**

Anthony M. Bartolotta, Supervisor  
Kim Markee, Clerk  
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Jeff Gilbert, Trustee  
Sam Harris, Trustee  
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Gary Wall, Trustee



5240 Civic Center Drive  
Waterford, Michigan 48329-3773  
Telephone: (248) 674-2278 Fax: (248) 674-8658  
[www.waterfordmi.gov](http://www.waterfordmi.gov)

**DEPARTMENT OF PUBLIC WORKS**

Justin Westlake

Director

Derek Diederich

Administrative Superintendent

Kristin Goetze, P.E.

DPW Engineer

Scott McGrady

DPW Superintendent

Derek VanDam

DPW Superintendent

DATE:

January 28, 2026

TO:

Honorable Charter Township of Waterford Board of Trustees

FROM:

Justin Westlake, DPW Director 

RE:

Portable Sewer Camera Purchase Request – Brown Equipment Company

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The Department of Public Works has several areas throughout the Township where sanitary sewer mains are located in remote or difficult-to-access locations. In these areas, our existing camera truck cannot be safely or effectively deployed due to terrain, access limitations, or distance from roadways. A portable sewer camera would allow staff to inspect and assess these mains without the need for heavy equipment access, improving efficiency while reducing operational challenges and risk.

Brown Equipment Company is the only vendor we were able to identify that offers a portable camera system capable of fully interfacing with all our existing inspection equipment and software. Additionally, Brown Equipment has offered Sourcewell cooperative pricing for this purchase, ensuring competitive and compliant procurement while providing cost savings to the Township.

This purchase was discussed and approved during the 2026 budget hearings with an allocated amount of \$60,000. Based on current pricing, the final cost of the equipment is anticipated to come in under the approved budget amount.

I respectfully request the Board's authorization to proceed with the purchase of this portable sewer camera from Brown Equipment Company and to utilize account number 59055-97131 for this expenditure.

Thank you for your consideration. Please feel free to contact me should you have any questions or require additional information.

**Requested Board Action:**

- 1. Approve the purchase of the portable sewer camera equipment from Brown Equipment Company in the amount of \$54,034.**

With us there are no boundaries



Brown Equipment Company  
2501 S Kentucky Ave  
Evansville IN 47714  
Ph:800-747-2312  
[www.brownequipment.net](http://www.brownequipment.net)

Parts Quote  
#Q16080  
1/26/2026

Bill To	Ship To	TOTAL
Waterford Township MI DPW 5240 Civic Center Dr Waterford MI 48329 United States	Waterford Township MI DPW 5240 Civic Center Dr Waterford MI 48329 United States	<b>\$54,034.00</b>

Sales Rep: Cooper Dundas

Expires	PO #	Shipping Method
2/26/2026	DEREK VANDAM	
<hr/>		
<b>Item</b>		
<b>IBK-V4017014</b>		Quantity
BP 3 Control Rugged Tablet		1
SOUCEWELL PRICING		
SEE ATTACHED IBAK QUOTE# 33584 FOR DETAILS		
<b>IBK-V8045203</b>		1
BP3 MainLite Docking Station V2 for BP3 Control Rugged Tablet		\$5,418.00
SOUCEWELL PRICING		
SEE ATTACHED IBAK QUOTE# 33584 FOR DETAILS		
<b>IBK-V8047008</b>		1
KW307 HD Cable Drum + boom		\$26,660.00
SOUCEWELL PRICING		
SEE ATTACHED IBAK QUOTE# 33584 FOR DETAILS		
<b>IBK-80073600</b>		1
Camera Cable Type 00/13/FO HD 1000ft		\$10,294.00
SOUCEWELL PRICING		
SEE ATTACHED IBAK QUOTE# 33584 FOR DETAILS		
<b>IBK-V8047010</b>		1
Mobile Rack for KW307		\$4,562.00
SOUCEWELL PRICING		
SEE ATTACHED IBAK QUOTE# 33584 FOR DETAILS		

THANK YOU FOR CHOOSING BROWN EQUIPMENT COMPANY



Brown Equipment Company  
2501 S Kentucky Ave

E v a n s v i l l e I N 4 7 7 1 4  
P h : 8 0 0 - 7 4 7 - 2 3 1 2  
[www.brownequipment.net](http://www.brownequipment.net)

# Parts Quote

#Q16080

1/26/2026

## Payment Information

A 3% fee will be applied to credit card transactions process through our system. Please note that this fee will only be applied to credit card transactions, and all other payment methods will remain without any additional fees, including the option to pay via ACH. For inquiries about this update or assistance with setting up ACH payments, please contact [accounting@brownequipment.net](mailto:accounting@brownequipment.net).

<b>Subtotal</b>	\$54,034.00
<b>Tax (0%)</b>	\$0.00
<b>Total</b>	\$54,034.00

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THE PRICES STATED IN THE ESTIMATE ARE AN APPROXIMATION BASED ON CURRENT PRICING WHEN ESTIMATE IS PROVIDED. THUS, PART PRICES MAY BE SUBJECT TO CHANGE. ANY PART DELAYS ARE BEYOND OUR CONTROL. CUSTOMER WILL BE INFORMED OF ANY SIGNIFICANT CHANGES IN COST OR DELAYS IN RECEIVING PARTS. THE ESTIMATE DOES NOT INCLUDE APPLICABLE TAXES. THEREFORE, THE CUSTOMER IS RESPONSIBLE FOR ALL APPLICABLE FEDERAL, STATE AND LOCAL TAXES.

WHILE IT IS OUR OBJECTIVE TO PROVIDE THE MOST RELIABLE FREIGHT AND SHIPPING COSTS, ADDITIONAL SURCHARGES INCLUDING ANY TARIFFS MAY APPLY TO YOUR FINAL INVOICE. THEREFORE, THIS ESTIMATE IS BASED ON AN APPROXIMATION OF FREIGHT AND SHIPPING COSTS AND IS NOT GUARANTEED. THE CUSTOMER IS RESPONSIBLE FOR ALL ADDITIONAL FREIGHT AND SHIPPING COSTS PROVIDED ON THE FINAL INVOICE.

PLEASE NOTE THAT A RESTOCKING FEE AND SHIPPING COSTS MAY BE ADDED TO ELIGIBLE PART RETURNS. WE HEREBY ORDER THE DESCRIBED MATERIAL SUBJECT TO ALL TERMS AND CONDITIONS OF THIS ESTIMATE.

THANK YOU FOR CHOOSING BROWN EQUIPMENT COMPANY

## TERMS AND CONDITIONS

- ACCEPTANCE.** This quotation is an offer to sell products (equipment and/or parts) and/or service to potential customer(s). BUYER'S RIGHT TO ACCEPT THIS OFFER IS LIMITED TO BUYER'S ASSENT TO THE TERMS AND CONDITIONS PRINTED HEREON AND THE ATTACHED OR ACCOMPANYING QUOTE, AND NO TERMS ADDITIONAL TO OR DIFFERENT FROM THOSE IN THIS OFFER ARE BINDING ON SELLER. THERE ARE NO UNDERSTANDINGS, TERMS, CONDITIONS OR WARRANTIES NOT FULLY EXPRESSED HEREIN.
- LIMITED WARRANTIES.** Seller warrants that it can convey good title to the goods sold under this contract and that they are free of liens and encumbrances. Warranties are per manufacturer's written warranty or unless specified. There are no warranties, express or implied with respect to products sold hereunder which are misused, abused, or used in conjunction with mechanical equipment improperly designed, used or maintained or which are used, supplied for use or made available for use in any nuclear application of which Seller has not been notified in writing by Buyer at the time of order for the products sold hereunder. SELLER MAKES NO OTHER WARRANTY WHATSOEVER, EXPRESS OR IMPLIED. ALL IMPLIED WARRANTIES OF MERCHANTABILITY AND ALL IMPLIED WARRANTIES OF FITNESS FOR ANY PARTICULAR PURPOSE ARE DISCLAIMED BY SELLER AND EXCLUDED FROM THIS CONTRACT.
- LIMITATION OF BUYER'S REMEDIES AND SELLER'S LIABILITY.** Seller's liability hereunder shall be limited to the obligation to repair or replace only those products proven to have been defective in material or workmanship at the time of delivery, or allow credit, at its option. Seller's total cumulative liability in any way arising from or pertaining to any product sold or required to be sold under this contract shall NOT in any case exceed the purchase price paid by Buyer for such products. IN NO EVENT SHALL SELLER HAVE ANY LIABILITY FOR COMMERCIAL LOSS, LOST PROFITS, CLAIMS FOR LABOR, OR CONSEQUENTIAL OR INCIDENTAL DAMAGES OF ANY TYPE, WHETHER BUYER'S CLAIM BE BASED IN CONTRACT, TORT, WARRANTY, STRICT LIABILITY, NEGLIGENCE, OR OTHERWISE. IT IS EXPRESSLY AGREED THAT BUYER'S REMEDIES EXPRESSED IN THIS PARAGRAPH ARE BUYER'S SOLE AND EXCLUSIVE REMEDIES.
- LIMITATION OF BUYER'S REMEDIES AND SELLER'S LIABILITY FOR FAILURE OR DELAY IN DELIVERY.** NO DELIVERY DATES ARE GUARANTEED. BUYER'S SOLE AND EXCLUSIVE REMEDIES AND SELLER'S ONLY LIABILITY FOR ANY DELAY IN DELIVERY SHALL BE LIMITED AS SET FORTH IN PARAGRAPH 3 OF THIS CONTRACT.
- FORCE MAJEURE.** In any event and in addition to all other limitations stated herein, Seller shall not be liable for any act, omission, result or consequence, including but not limited to any delay in delivery or performance, which is (i) due to any act of God, the performance of any government order, any order bearing priority rating or order placed under any allocation program (mandatory or voluntary) established pursuant to law, local labor shortage, fire, flood or other casualty, governmental regulation or requirement, shortage or failure of raw material, supply, fuel, power or transportation, breakdown of equipment, or any cause beyond Seller's reasonable control whether of similar or dissimilar nature to those above enumerated, or (ii) due to any strike, labor dispute, or difference with workers, regardless of whether or not Seller's is capable of settling any such labor problem.
- BUYER'S OBLIGATION TO PASS ON LIMITATION OR WARRANTIES AND REMEDIES.** In order to protect Seller against claims by Buyer's buyer, if Buyer resells any of the goods purchased under this agreement, Buyer shall include the language contained in paragraphs 2 and 3 of this agreement, dealing with Seller's limitations of warranties and remedies, in an enforceable agreement with Buyer's buyer, or otherwise include language in an enforceable agreement with its buyer that makes Seller's limitation of warranties and remedies binding on its buyer. Buyer shall also include a provision in its agreement with its buyer applying Indiana law to any claims its buyer might assert against Seller with respect to goods repaired, manufactured or sold by Seller, and requiring its buyer to bring any such action against Seller either in the federal district court for the Eastern District of Michigan-Southern Division
- PASSAGE OF TITLE.** Except with respect to title for vehicles that have a certificate of title or for equipment vehicles for which the full purchase price has not been paid, title to the products sold hereunder shall pass upon delivery to the carrier at the point of shipment. Neither Buyer nor the consignee shall have the right to divert or re-consign such shipment to any destination other than specified in the bill of lading without permission of the Seller. Unless otherwise agreed, Seller reserves the right to select the mode of transportation. With respect to title for vehicles that have a certificate of title or vehicles for which the full purchase price has not been paid to the Seller, title will only transfer on the delivery of the certificate of title and payments due from the Buyer to the Seller has been paid in full. After the Buyer takes possession of a piece of equipment from the Seller, the risk of loss passes to the Buyer regardless of whether the legal title is transferred to the Buyer.

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- 8. PAYMENTS AND LATE CHARGES ON PAST DUE ACCOUNTS.** Buyer represents that Buyer is solvent and can and will pay for the products sold to Buyer in accordance with the terms hereof. If Buyer shall fail to comply with any provision or to make payments in accordance with the terms of this contract or any other contract between Buyer and Seller, Seller may at its option defer shipments or, without waiving any other rights it may have, terminate this contract. All deliveries shall be subject to the approval of Seller's Credit Department. Seller reserves the right, before making any delivery, to require payment in cash or security for payment, and if Buyer fails to comply with such requirement, Seller may terminate this contract. A late charge of 142% monthly (18% annual rate) or the maximum allowed by state law, if less, will be imposed on all past due accounts.
- 9. TRANSPORTATION CHARGES.** Delivered prices or prices involving competitive transportation adjustments shall be subject to appropriate adjustment to reflect changes in transportation charges.
- 10. CLAIMS BY BUYER.** Buyer shall thoroughly inspect products sold under this contract immediately upon receipt to verify for itself that they conform to the specifications of the contract. Buyer must notify Seller of claims for failure or delay in delivery within 30 days after the scheduled delivery date. Buyer must notify Seller of any claims for nonconforming or defective goods within 30 days after the nonconformity or defect was or should have been discovered. In addition, Seller must be given an opportunity to investigate the claim before Buyer disposes of the material, or else Buyer's claim will be barred. Seller shall incur no liability for damage, shortages, or other cause alleged to have occurred or existed at or prior to delivery to the carrier unless the Buyer shall have entered full details thereof on its receipt to the carrier.
- 11. MECHANICAL PROPERTIES; CHEMICAL ANALYSES.** Data referring to mechanical properties or chemical analysis are the result of tests performed on specimens obtained from specific locations of the product(s) in accordance with prescribed sampling procedures; any warranty thereof is limited to the values obtained at such locations and by such procedures. There is no warranty with respect to values of the materials at other locations.
- 12. PATENTS.** Seller shall indemnify Buyer against attorneys' fees and any damages or costs awarded against Buyer in the event any legal proceeding is brought against Buyer by a third person claiming the material delivered hereunder in itself constitutes an infringement of any U.S. patent, provided Buyer gives Seller prompt notice of any such suit being brought, gives Seller the opportunity to defend any such suit, and cooperates with Seller with respect to any such defense; unless the material is made in accordance with material designs, or specifications required by Buyer, in which case Buyer shall similarly indemnify Seller.
- 13. PERMISSIBLE VARIATIONS.** The products sold hereunder shall be subject to Seller's standard manufacturing variations, tolerances and classifications.
- 14. TECHNICAL ADVICE.** Buyer represents that it has made its own independent determination that the products it is purchasing under this contract meet the design requirements of Buyer's project and are suitable for Buyer's intended application. Buyer further represents that it has not relied in any respect on any written or oral statements or advice from Seller, other than the standard product specifications set forth in the most recent addition of Seller's published product brochures, in making that determination.
- 15. TAXES.** Any applicable sales, excise and/or use taxes, if any, due under the laws of any state, any local government authority, or the federal government of the United States, in connection with the purchase and sale of any equipment, parts, and/or services shall be the responsibility of the Buyer unless Buyer provides evidence of its tax exempt status.
- 16. BUYER'S RIGHT OF TERMINATION.** Buyer may terminate this contract in whole or in part upon notice in writing to Seller. Seller shall thereupon cease work and transfer to Buyer title to all completed and partially completed products and to any raw materials or supplies acquired by Seller especially for the purpose of performing this contract, and Buyer shall pay Seller the sum of the following: (1) the contract price for all products which have been completed prior to termination; (2) the cost to Seller of the material or work in process as shown on the books of Seller in accordance with the accounting practice consistently maintained by Seller plus a reasonable profit thereon, but in no event more than the contract price; (3) the cost f.o.b. Seller's plant of materials and supplies acquired especially for the purpose of performing this contract; and (4) reasonable cancellation charges, if any, paid by Seller on account of any commitment(s) made hereunder.
- 17. SELLER'S RIGHT OF TERMINATION.** In addition to the other rights of termination provided for in this contract, and if this contract is made pursuant to any governmental rule or regulation, plan, order or other directive, upon the termination thereof, Seller shall have the option of canceling this contract in whole or in part.
- 18. WAIVER.** Failure or inability of either party to enforce any right hereunder shall not waive any right in respect to any other or future rights or occurrences.

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COMPANY [www.brownequipment.net](http://www.brownequipment.net)

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19. **DELIVERY.** Unless otherwise agreed to in writing by the Seller, the Buyer hereby agrees to take delivery of the materials on this order within the later of five (5) days after the wanted date shown on the face of the order or within five (5) days after notification, oral or written, that the materials are ready for shipment. In the event that the Buyer does not arrange to take delivery of the materials in accordance with this Contract, Seller, at Seller's option, may:
  - (a) invoice the Buyer for the materials less freight if applicable; store the material in Seller's yard for a period not to exceed sixty (60) days from the date of invoice; charge a storage fee not to exceed 5% per month or fraction thereof of the selling price of the stored materials; add any applicable price increases listed on the face of the order; charge for any repair work to protective coatings harmed by weathering while such material is being stored; and charge applicable freight when shipment to the Buyer is made. Materials remaining in storage after sixty (60) days from the invoice date shall become the property of the Seller for disposition at the Seller's discretion. In that event, Buyer shall not be liable for the invoice price of the materials, but shall be liable for the storage fee and any repair work to protective coatings; or
  - (b) cancel the order and invoice the Buyer for cancellation charges, which shall be 50% of the selling price of the materials if the materials are standard, in- stock material, or the full selling price if the materials are special or nonstandard in nature and were especially fabricated for the Buyer.
20. **PERIOD OF LIMITATIONS.** Buyer and Seller agree that any action by Buyer against Seller for a breach of this contract, including any action for breach of warranty, or otherwise in connection with the goods sold under this contract, must be commenced by Buyer against Seller within one year after the cause of action therefore accrues.
21. **CONFLICTING PROVISIONS OFFERED BY BUYER.** Any terms and conditions of any purchase order or other instrument issued by the Buyer, in connection with the subject matter of this document, which are in addition to or inconsistent with the terms and conditions expressed herein, will not be binding on Seller in any matter whatsoever unless accepted by Seller in writing.
22. **SEVERABILITY.** In case any provision of this contract shall be declared invalid, illegal or unenforceable, the validity, legality and enforceability of the remaining provisions shall not in any way be affected or impaired.
23. **APPLICABLE LAW.** This contract shall be governed by, and construed and enforced in accordance with, the laws of the State of Michigan. Buyer and Seller specifically agree that any legal action brought relating to this contract will be brought and tried in the federal district court in Detroit, Michigan. .

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#Q16080  
1/26/2026

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Name(Printed)

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Signature

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Title

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Date

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