WATERFORD TOWNSHIP

Jared Black
Director of Information Technology
jblack@waterfordmi.gov

5200 Civic Center Drive
Waterford, Michigan 48329-3773
Telephone: (248) 674-3111   Fax: (248) 674-2888
www.waterfordmi.gov

TO: **The Honorable Township Board**

FROM: **Jared Black, IT Director**

DATE: **October 17, 2022**

SUBJECT: **Firewall Upgrade**

The network firewall system that protects the Township computer network from intrusions and other cybersecurity threats needs to be upgraded. With the increasing use of technology and demands on cybersecurity readiness, we have outgrown the capacity of the firewall units in the Township Hall server room. We are unable to take advantage of some of the available features because they can't handle the network load. This upgrade will greatly enhance our security posture and improve network performance.

This budget for this project was approved by the Township Board as part of the 2022 budget. The budgeted amount was $100,000 in the 12480-97133-ISERV budget line item. The attached two quotes fall within this budget, coming in at just over $91,000.

The vendor providing these quotes is on the Township's Board-approved single-source vendor list for firewall products. Note, however, that the company has changed its name from "Sequris" to "Cyberforce Q" since the single-source vendor list was created. This is the same company, with the same vendor number in our system: just a different name.

The Township procurement policy allows purchases to be made from vendors on the single-source vendor list without competing quotes or sealed bids. However, if the purchase is to be above $25,000, the purchase must still be approved by the Township Board. Therefore, I am requesting at this time that the Board approve the purchase of the firewall and related support services as stated in the attached two quotes totalling $91,136.43.

Feel free to contact me with any questions.

With us there are no boundaries

CYBERFORCE|Q

Check Point Upgrade - 6700 appliance

From:
John Kelley
CyberForce|Q LLC
47911 Halyard Road, Suite 110
Plymouth, MI 48170

(248) 837-1400
jkelley@cyberforceq.com

Prepared for:
Jared Black
Waterford Township of Michigan
5200 Civic Center Drive
Waterford, MI 48329
United States
(248) 674-6276
jblack@Waterfordmi.gov

Quantity	Description	Unit Price	Ext. Price
1.00	CHECK POINT SOFTWARE TECHNOLOGIES LTD. : 6700 Plus appliance with SandBlast subscription package for 1 year	51,188.00	51,188.00
1.00	Check Point Software Technologies: Direct Enterprise Support - Pro	19,054.16	19,054.16
		Subtotal:	**70,242.16**
		Sales Tax:	**0.00**
Term: One year		**Total:**	**70,242.16**

Signature:_____   Date: _____

CyberForce|Q LLC
Quote

Check Point - Renewal
Term: 10/28/2022 - 4/28/2023 - 6 Months
UC: 5406132

From:

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Quantity	Description	Unit Price	Ext. Price
1.00	CHECK POINT SOFTWARE TECHNOLOGIES LTD. : StandardPro Direct Enterprise Support	6,232.20	6,232.20
1.00	CHECK POINT SOFTWARE TECHNOLOGIES LTD. : Direct Enterprise Support - PRO	2,798.74	2,798.74
1.00	CHECK POINT SOFTWARE TECHNOLOGIES LTD. : Security Services - Enterprise Based Protection - NGTX	7,227.74	7,227.74
1.00	CHECK POINT SOFTWARE TECHNOLOGIES LTD. : SmartEvent, SmartReporter and Compliance for 10 gateways (Smart-1 & open server) 1 year	4,635.59	4,635.59
		Subtotal:	**20,894.27**
		Sales Tax:	**0.00**
		Total:	**20,894.27**

Signature:_____   Date: _____