


**BOARD OF TRUSTEES**  
Gary Wall, Supervisor  
Kim Markee, Clerk  
Steve Thomas, Treasurer  
Anthony M. Bartolotta, Trustee  
Marie E. Hauswirth, Trustee  
Janet L. Matsura, Trustee  
Mark Monohon, Trustee



5240 Civic Center Drive  
Waterford, Michigan 48329-3773  
Telephone: (248) 674-2278 Fax: (248) 674-8658  
www.waterfordmi.gov

**DEPARTMENT OF PUBLIC WORKS**  
Justin Westlake  
Director  
Derek Diederich  
Administrative Superintendent  
Frank Fisher  
Engineering Superintendent  
Scott McGrady  
DPW Superintendent  
Derek Vandam  
DPW Superintendent

DATE: June 5, 2023  
TO: Honorable Waterford Township Board of Trustees  
FROM: Justin Westlake, DPW Director   
RE: Pipeline Management Sewer Cleaning Proposal / Budget Amendment Request

---

Waterford Township has approximately 1,775,000 feet of sewer main in our system that requires scheduled maintenance. The DPW has worked with Pipeline Management Co. Inc. to come up with the attached proposal for sewer jet and cleaning services in 2023. While Waterford DPW does a lot of sewer pipe cleaning, supplementing what our staff can do will provide a more reliable system. Beginning last fall, we contracted with Pipeline Management for the cleaning/jetting approximately 1/7<sup>th</sup> of all the sewer main in Waterford every year, with a goal of cleaning every sewer main in Waterford every seven years. Instead, they were able to clean approximately 41% of our entire sewer system. They completed this work ahead of schedule and completed much more work than they projected.

I would like to contract Pipeline Management to locate all our manholes and clean our sewer pipe that require use of an easement machine during the 2023 calendar year rather than budget for it for 2024. Waterford has roughly 97,000 feet of sewer pipe that is in homeowner's backyards or other difficult to reach locations that require an easement machine to be used to minimize damaging homeowner property while servicing our sewer pipe.

Pipeline Management extends pricing to us from their contract with Oakland County, and those prices increase in 2024, so we can get the work done cheaper if we pay them to do it this year.

Pipeline Management is a single source vendor for Waterford Township and has agreed to extend pricing from their contract with Oakland County to Waterford for this work. Pipeline Management has completed several sewer-related jobs for Waterford DPW and has always been reliable while also producing a quality product. The DPW recommends using Pipeline Management for this work.

To get this work completed in 2023 utilizing lower pricing we are requesting a budget amendment for the cost table below:

**With us there are no boundaries**

<u>Project</u>	<u>Account Number</u>	<u>Cost</u>
Sewer Easement Cleaning	59055-97010	\$ 255,182.40
Contingency	59055-97010	\$ 25,518.24
<b><u>TOTAL</u></b>	59055-97010	<b><u>\$ 280,700.64</u></b>

**Township Board Requested Action:**

**Approve Pipeline Management to complete the attached sewer maintenance work for a price not to exceed \$280,700.64 and authorize a budget amendment in the amount of \$280,700.64 to account number 59055-97010.**



# PIPELINE MANAGEMENT CO., INC.

Michigan Department of Transportation Prequalified Contractor  
Pipeline Inspection, Maintenance, Repair and Rehabilitation

## QUOTATION-GC

To: Waterford Township DPW  
Justin Westlake  
5240 Civic Center Drive  
Waterford, MI 48329

Date: June 5<sup>th</sup>, 2023  
Expiration Date: 30 Days from Submittal Date  
Project Name: Waterford 2023 Easement Sewer Cleaning  
Payment Terms: Net 30-1.5% Int. Per Month Thereafter

**PIPELINE MANAGEMENT COMPANY, INC.** (hereinafter Subcontractor or Pipeline) proposes to perform the work identified in Section 1 in accordance with our competitively bid Oakland County pricing for Waterford Township.

**Section 1. SCOPE OF WORK/ASSUMPTIONS/PRICING.** Upon notification by Contractor, Subcontractor agrees to provide all work necessary to complete the project as more particularly described below:

No.	Description	Est. Qty.	Unit Price	Extension
1.	Easement Setups	48 DAY	\$5,316.30	\$255,182.40
	<b>Total (Note 3e)</b>			<b>\$255,182.40</b>

### Project Specific Notes

1. Price is Jet & Clean Sewer throughout Waterford Twp in Easements. Based on approximately 97,000' of easement jetting
2. Water is to be provided at a hydrant onsite at no cost to PMC. Disposal of debris is to be provided onsite at no cost to PMC.
3. Bypass Pumping is excluded.

**Section 2. STANDARD INCLUSIONS AND EXCLUSIONS.** This Agreement includes the following standard proposal inclusions and exclusions.

#### Proposal inclusion:

1. Standard Confined Space Entry Practices.
2. Work will be performed Monday through Friday during normal daytime working hours unless otherwise noted.
3. Certificate of Insurance not including Primary or Non-Contributory Coverage.
4. Traffic Control Devices.
5. Cleaning to be performed with a Jetter/Vac using industry standard nozzles.

#### Proposal Exclusions:

1. Water Costs
2. Disposal Costs
3. Locating, modifying, excavating, or backfill of manholes.
4. Off Road access for our trucks.
5. By-Pass Pumping, if needed, to perform the cleaning, cutting and CCTV in an efficient manner will be provided by others. Operation of any pumping or metering stations to be performed by others. We will provide a plug for sewer runs up to 18" diameter at no cost to facilitate cleaning without bypass in high flow runs provided we receive clear written direction as to the elevation above the plug the sewage can be allowed to rise in the manhole closest to the run being cleaned. We will only consider plugging to facilitate cleaning, cutting, and CCTV if in our estimation; the plugging will allow us ample time to perform the required work on that specific run without having to release the plug more than once.
6. Permits, bonding or inspection fees. If a performance bond is needed add 2.5% to our pricing.

7. Indoor heated parking area for our equipment when overnight temperatures can be reasonably anticipated to approach freezing.
8. Restoration.

**Section 3. TERMS AND CONDITIONS.** This Agreement is contingent upon the following terms and conditions:

**a. ARBITRATION.** Any controversy or claim arising out of or relating to this contract, or the breach thereof, shall be settled by arbitration administered by the American Arbitration Association in accordance with its Commercial Arbitration Rules [including the Optional Rules for Emergency Measures of Protection]. Notwithstanding the foregoing, either party may immediately bring a proceeding seeking preliminary injunctive relief in a court having jurisdiction thereof which shall remain in effect until a final award is made in the arbitration. If the arbitrator determines that a party has generally prevailed in the arbitration proceeding, then the arbitrator shall award to that party its reasonable out-of-pocket expenses related to the arbitration, including filing fees, arbitrator compensation, attorney's fees and legal costs. The arbitration hearing shall take place in Michigan before a single arbitrator. Judgment on the award rendered by the arbitrator may be entered in any court having jurisdiction thereof

**b. Limits of Liability.** In consideration of Pipeline's agreement to maintain no less than \$3,000,000 of comprehensive general liability Subcontractor's liability to the Contractor for any matter covered by such insurance will be limited to the extent of such insurance and the Contractor will indemnify and hold Pipeline harmless from any third-party claims covered by such insurance to the extent such claims exceed the limits of such insurance. Neither party shall be liable to the other for consequential damages relating to the contract. In case of conflict between this provision and any other provision in the Contract as ultimately executed, this provision shall govern and prevail.

**c. LIMITED WARRANTY.** IN LIEU OF ALL OTHER EXPRESSED, IMPLIED AND/OR STATUTORY, WARRANTIES, INCLUDING WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE, SUBCONTRACTOR AGREES TO CORRECT ANY DEFECTS IN THE MATERIALS OR SERVICES PROVIDED BY SUBCONTRACTOR WHICH ARE BROUGHT TO THE ATTENTION OF SUBCONTRACTOR WITHIN ONE YEAR FOLLOWING COMPLETION OF SUBCONTRACTOR'S WORK, PROVIDED OWNER OR CONTRACTOR AFFORDS SUBCONTRACTOR SUITABLE ACCESS AND WORKING CONDITIONS TO ACCOMPLISH SUCH CORRECTION.

**d. MUTUAL RELEASE OF CONSEQUENTIAL DAMAGES.** Neither party shall be liable to the other for consequential damages relating to or arising out of the Contract.

**e. UNIT PRICES APPLY.** Quantities are estimated. Unit prices apply for actual invoice and payment.

**f. INVOICING and PAYMENT.** Payments are due at net within thirty days of invoice. Final payment is due within thirty days of invoice date. Monthly progress partial payments may be requested for the value of work in progress or completed, including materials secured and on site.

**g.** Prices stated are in effect for thirty days from the date of this proposal. The acceptance period may be extended at the sole option of Subcontractor.

**h. NOTICE OF COMMENCEMENT.** Pipeline shall be furnished with a Notice of Commencement within one week of this Agreement identifying the Owner's designated agent's identity and address for purposes of compliance with the applicable construction or mechanic lien statutes.

**THIS AGREEMENT IS EXPRESSLY LIMITED TO, AND EXPRESSLY MADE CONDITIONAL ON CONTRACTOR'S ACCEPTANCE OF THE TERMS OF THE AGREEMENT AS WELL AS SECTION 2 STANDARD INCLUSIONS AND EXCLUSIONS AND SECTION 3 TERMS AND CONDITIONS. PIPELINE OBJECTS TO ANY DIFFERENT OR ADDITIONAL TERMS.**

**SUBCONTRACTOR:**

**Pipeline Management Company, Inc.**

By: \_\_\_\_\_

**Dave Lusky, VP & General Manager**

Print Name & Title

Dated: \_\_\_\_\_

**CONTRACTOR:**

**Waterford Township DPW**

By: \_\_\_\_\_

\_\_\_\_\_  
Print Name & Title

Dated: \_\_\_\_\_

This accepted proposal constitutes a formal agreement. If you initiate a purchase order or other contract document, it shall not be acknowledged without this accepted proposal as an attachment.